



# Apaltagua

Winemaking Team

## Family-owned, handcrafted wines from Chile

Apaltagua Winery is owned by the Tutunjian family and specializes in appellation-based grape varieties. Winemaker Pablo Barros oversees production across several properties with locations in Maule Valley, Colchagua Valley, San Antonio Valley and Casablanca Valley. Their 65-year-old vineyards and winery are located in the prestigious Apalta region of Colchagua, renowned for producing high-end grapes, including Carmenere, Cabernet Sauvignon and Malbec.



### **PABLO BARROS WINEMAKER**

Pablo Barros earned his Agricultural Engineering degree from the Pontificia Universidad Católica de Chile. His educational background and interest is in Agricultural Economics, Agricultural Business Administration and Viticulture. He also achieved a diploma in Vine Physiology and enology from the University of Chile. Pablo's career began with various wine production duties in Chile and then in France where he assisted with winemaking and harvests.

In 2003, Pablo became an assistant winemaker at Viña Maquis in the Colchagua Valley of Chile. The following year he became the head winemaker at Viña Santa Eliana. The owners of the winery sent him to Aragón, Spain for the 2004 and 2005 harvests, and in 2006 he was hired at Viña Huique as the head winemaker and general manager of the agricultural properties. He continued to work there until January 2015 when he accepted his current position as head winemaker at Viña Apaltagua. When time permits, Pablo travels to markets all over the world to promote Apaltagua wines.



### **RODRIGO ABARZÚA GENERAL MANAGER**

Rodrigo Abarzúa has been the general manager of Apaltagua since 2009, and possesses an educational background in Agriculture and Business. Previously, he worked in Boston, Massachusetts as the Commercial Manager of Apaltagua, where he organized and developed the distribution network of the company which today exports to 34 different countries.

Rodrigo started his work in the world of wine in 1996, and has since worked in different areas of the business, such as grape production, provisions, logistics and commercialization. Currently he lives in Chile, splitting his time and responsibilities between Santiago and the five different valleys where Apaltagua has vineyards. He is passionate about life in the country, his family, and producing outstanding wines.



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