



GLOBAL
VINEYARD
IMPORTERS



Apaltagua Vineyards/ Curicó Valley • Dan Steffen

*A Leading National Importer of Family-Owned, Small
Production, Regional Wines from South America*

CHILE

Albamar
Anka
Apaltagua
Calcu
Domus Aurea
Escarlata

Gillmore
Gran Verano
Meli
Maquis
Peñalolen

ARGENTINA

Aniello
Funckenhause
Ricardo Santos
Tercos

URUGUAY

Bodegas Marichal



Global Vineyard was founded in 2001 with a vision to import some of the very best artisan and estate wines from Chile, Argentina and Uruguay. Our small production wineries are family-owned, often for generations, and emphasize the diverse and growing regionality of South American grape growing. It is an exciting time to be making wine in South America.

Our close relationships with the producers and vineyards give us a unique opportunity to introduce you to these exciting wineries and their wines, with both mainstream varieties such as Cabernet Sauvignon and Sauvignon Blanc, but also more cutting edge wines including Cabernet Franc, Carignan, Carmenere as well as organic and biodynamic red blends. We import some of the top wines produced there, with many consistently earning 90+ scores each vintage.

At Global Vineyard Importers, we pride ourselves on being one of the leaders in the South American category with national distribution in almost every US state, selling wines of tremendous quality and value.

Larry Challacombe
President

VIÑA MAQUIS

COLCHAGUA VALLEY, CHILE

"The wines of Maquis search more for the spicy and floral character, fresher fruit with more herbal aromas. These are subtle, harmonious, elegant wines from Colchagua. Some might call them cerebral wines."
-Luis Gutierrez, *Wine Advocate*



Maquis produces single-vineyard wines with a sense of place. Ricardo Rivadeneira and Rodrigo Romero make wines that reflect the extraordinary character of the unique Colchagua Valley soil with guidance from viticulturist Xavier Choné, a leading authority on terroir who consults with just a handful of elite wineries including Chateau D'Yquem, Dominus and

Opus One. Consulting on the Maquis blends is the legendary Eric Boissenot, named one of the top winemakers in the world by *Decanter Magazine*.

The vineyards are literally located on an island, surrounded by ancient waterways that once carried alluvial sediments from the Andes mountains into present day Colchagua Valley. Today, they act as pathways for cool coastal breezes that help moderate the warm Colchagua summers. This combination of climate and geography produce significant wines that are rich yet exhibit excellent structure, elegance and length.

DISTINCTIVE WINES FROM COLCHAGUA VALLEY

- Maquis Rosé
- Maquis Cabernet Sauvignon
- Maquis Carménère
- Maquis Cabernet Franc
- Maquis Lien (red blend)
- Maquis Viola (reserve Carménère)
- Maquis "Franco" Cabernet Franc



Global Vineyard Importers

CHILE

CALCV

Calcu Cabernet Sauvignon: "A serious, ripe and fresh, balanced and restrained Cabernet, with aromas of black fruit; noticeable spiciness."
-Robert Parker's Wine Advocate

COLCHAGUA VALLEY, CHILE



Rodrigo Romero is the winemaker of an exciting line of small production wines made for everyday drinking but far more interesting and distinctive than most in its category. Calcu, which means "magician" in the local Mapuche language, was created to emphasize the diversity of Chile's Colchagua Valley. The fruit is always a combination of the family's estate fruit, and locally sourced, sustainable grapes from quality Colchagua growers.



CALCV RESERVA ESPECIAL

Distinctive wines showcasing the diversity of the Colchagua Valley

- Reserva Especial Sauvignon Blanc
- Reserva Especial Rosé
- Reserva Especial Carménère
- Reserva Especial Malbec
- Reserva Especial Cabernet Franc
- Reserva Especial Cabernet Sauvignon

CALCV GRAN RESERVAS

Colchagua's finest Reds

- Gran Reserva Cabernet Sauvignon
- Winemaker's Selection red blend
- Calcu FUTA Cabernet Sauvignon



Apaltagua

"Apaltagua Reserva Carménère is a steal."
-Wine Enthusiast Magazine

REGIONAL CHILEAN WINES



Apaltagua's 65-year-old vineyards are located in some of the most prestigious appellations of Chile. The winery is located in the renowned Apalta region of the Colchagua Valley, famous for producing some of the top-rated wines made from Carménère, Malbec and Cabernet Sauvignon. Apaltagua wines are crafted by winemaker Pablo Barros and consulting winemaker Alvaro Espinoza, one of the country's foremost winemakers and the pioneer of biodynamic wines in Chile.

APALTAGUA RESERVA

- | | |
|-----------------------------------|--------------------|
| • Reserva Chardonnay-unoaked | Casablanca Valley |
| • Reserva Pinot Gris | San Antonio Valley |
| • Reserva Carménère Rosé | Valle de Central |
| • Reserva Pinot Noir | Curico Valley |
| • Reserva Malbec | Maule Valley |
| • Reserva Carménère | Colchagua Valley |
| • Reserva Cabernet Sauvignon | Colchagua Valley |
| • Costero sparkling wine | San Antonio Valley |
| • Granate Demi-Sec sparkling wine | Valle de Central |

SINGLE VINEYARD ESTATE WINES

Apaltagua's Ultra-premium single-vineyard wines:

- | | |
|----------------------------------|--------------------|
| • "Envero" Carménère | Colchagua Valley |
| • "Envero" Cabernet Sauvignon | Colchagua Valley |
| • "Colección" Pinot Noir | San Antonio Valley |
| • "Signature" Cabernet Sauvignon | Maipo Valley |
| • "Grial" Carménère | Apalta Valley |



Global Vineyard Importers

CHILE

94 points Vigno Carignan, "Unmistakable nose of Gillmore: flowers and aromatic herbs, hints of mint, grainy, slightly dusty tannins; austere and serious contrast with the explosive nose."
-Wine Advocate

Viña Gillmore began with a dream. In the late 1980s, Chilean visionary Francisco Gillmore took over operation of the century old Tabontinaja winery and its ancient dry-farmed vineyards planted to the rustic País variety. He took advantage of their healthy, hearty roots and grafted them with fine French varieties. From the beginning his wines were imbued with the spirit of this unique dry-farmed condition of restriction and resistance in which their rustic personality was expressed with vibrant acidity and tremendous character.



The project also includes his daughter, Daniella Gillmore, whose love of the country life guides her in overseeing the vineyards and the collection of native fauna on the farm. Andrés Sánchez is her husband and talented winemaker behind the Vigno and Mariposa wines which are crafted to interpret the soul of the Maule Valley.

Gillmore is among the founding members of MOVI (Independent Vintner's Movement), and Andrés was the driving force behind the recently formed Carignan club (Vigno).



MAULE VALLEY WINES

- Mariposa Red Blend
(50% Syrah and 50% Merlot, the fruit is dry-farmed from low-yield, 50 year-old organically farmed estate vines)
- Hacedor de Mundos Cabernet Franc
(100% Cabernet Franc from organically farmed estate vines)
- Vigno old-vine Carignan
(100% Carignan from 50 year-old estate vines)



MAIPO VALLEY DOMUS AUREA

2012 Domus Aurea 94 points! "Tremendous concentration but overall keeping the character of the place, intensely balsamic, powerful and elegant, with notes of wild herbs and flowers."
-Robert Parker's Wine Advocate



Viña Quebrada de Macul, the Domus Aurea and Peñalolen winery, is recognized as one of the finest vineyards in the Maipo Valley. On the gravelly slopes of their 75-year old vineyard, owners Ricardo and Isabel Peña and winemaker Jean-Pascal Lacaze produce their award-winning Cabernet Sauvignon, Domus Aurea. Committed to extremely low yields, their vineyards are divided into five blocks that follow the depth and stoniness of the soil, which are further divided into upper, middle and lower rows. The harvest is not determined by block or row, but vine by vine. The winery utilizes open-top fermentation and personalized oak aging cycles, selecting lots with the most character to be the first wines into French barrels.

- Domus Aurea Cabernet Sauvignon
(85% Cabernet Sauvignon, 7% Merlot, 4% Cabernet Franc, and 4% Petit Verdot)
- Alba de Domus
(75% Cabernet Sauvignon, 12% Petit Verdot, 11% Merlot, 2% Cabernet Franc)

PEÑALOLEN Maipo Valley

Peñalolén is focused on producing unique Chilean wines, full of personality and verve and early accessibility. The operation is managed by talented winemaker Jean-Pascal Lacaze, well respected for his deft hand in producing memorable Bordeaux influenced wines. Peñalolén truly is a family-owned, boutique winery committed to making wines of distinction.

- Peñalolen Cabernet Sauvignon
(75% Cabernet Sauvignon, 10% Cabernet Franc, 8% Petit Verdot, 4% Merlot, 3% Carmenere)



ANKA ORGANIC RED WINE of the Maipo Valley



Anka is the certified organic wine project from the Domus Aurea winery. Winemaker Jean Pascal Lacaze believes that wine is only as good as the grapes from which it is made. In the Maipo Valley, Lacaze tends to his vineyards sustainably and organically. He uses pristine fruit and ages the wine in individually selected barrels and then blends the juice right before bottling.

- Anka (red blend) *(Cabernet Sauvignon, Merlot, Cabernet Franc, Carménère, Syrah, Petit Verdot)*

ESCARLATA

"A clear and concise example of a wine from the Colchagua Valley, the 2014 Escarlata Red offers red fruits and dried herbs in its aromas and flavors. The wine's soft finish pairs it well with a lightly-seasoned roast chicken."
-Wilfred Wong, Wine.com

COLCHAGUA VALLEY, CHILE



ESCARLATA IS A RED BLEND PRODUCED FROM 100% ESTATE FRUIT IN THE COLCHAGUA VALLEY.

Produced in a user-friendly style, its up-front fruit and full, soft mouth appeals to many contemporary palates. Escarlata is a blend of estate grapes (Cabernet Sauvignon, Syrah, Carmenere and Malbec) grown in the prestigious Colchagua Valley and displays vibrant fresh fruit with just a light touch of oak to add depth and complexity. The winemaker has crafted Escarlata to be equally enjoyed with a casual dinner or just to sip on its own.

ALBAMAR

Albamar Sauvignon Blanc was a GOLD MEDAL winner
-Sunset Magazine wine competition.

Casablanca Valley

Albamar winery is located deep within Chile's prestigious Casablanca Valley, the area is often referred to as "Chile's Burgundy." This cool climate vineyard near the



coast is comprised of over 129 contiguous hectares and provides a long, warm growing season with cool nights to develop excellent fruit acidity. Owned by the Martin Weinstein family, the Albamar winery specializes in cool climate varieties, producing wines that are crisp, clean and complex.

ESTATE BOTTLED • CASABLANCA VALLEY

Albamar pays homage to the Casablanca Valley's foggy sunrise ("alba" means sunrise) and the cooling breezes of the ocean ("mar" means ocean).

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|----------------------|-------------------|
| • Sauvignon Blanc | Casablanca Valley |
| • Chardonnay | Casablanca Valley |
| • Pinot Noir | Casablanca Valley |
| • Carménère | Valle de Central |
| • Cabernet Sauvignon | Valle de Central |

www.globalvineyard.com

MELI

Maule Valley

Meli Carignan: "Old vines planted in the 1960s, this takes a light, fresh approach, focused on fruit rather than pushing for superconcentration."
-*Wine & Spirits Magazine*



Meli is the dream of celebrated winemaker Adriana Cerda and her son Eduardo Reinerio. Adriana has been a respected winemaker for 30 years, and one Chile's very first female winemakers. In 2005, the family bought a property with 60-year-old Carignan and Riesling vines in the Maule Valley and began with 500 cases of Riesling in 2005, followed by their first Carignan bottling in 2007. Meli's total production is currently 2,000 cases. All varieties are dry farmed and well-suited to the cooler coastal parts of the Maule Valley, where the growing season is long.

OLD VINES OF MAULE VALLEY

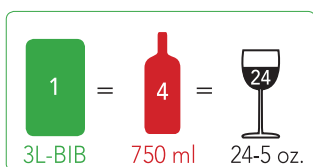
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|--|--------------|
| • Dry Riesling <i>unoaked</i> | Maule Valley |
| • Carignan
(90% Carignan, 10% Cabernet Sauvignon) | Maule Valley |
| • VIGNO Carignan | Maule Valley |
| • "Dueño de la Luna" Carignan | Maule Valley |

gran Verano

Gran Verano Chardonnay: "Pure in it's varietal expression, rich in aromas of pineapple and candied citrus; soft and light."
-*Wine & Spirits Magazine*



Gran Verano or "great summer" represents a new generation of premium 3-liter bag-in-box wine. The quality of the wine is a big leap up from most BIB wines, and the entire category is growing dramatically. The fruit is largely estate grown in the Colchagua Valley where warm summer days and cool summer nights allow the grapes to reach optimal maturation. High-quality, fruit-forward wines produced in the heart of Chile's wine country.



GRAN VERANO 3.0 BIB

- Sauvignon Blanc
- Chardonnay
- Cabernet Sauvignon

CHILE



FUNCKENHAUSEN VINEYARDS

Mendoza, Argentina

90 pts Funckenhausen Malbec, "Sweet black cherries, strawberries and blackberries; vanilla and spice. Full body, soft tannins. A blend of malbec, bonarda and syrah." –James Suckling

Argentina is home to many German immigrants including the Funcke family who arrived in Mendoza in the late 1800s. In honor of his maternal ancestors, Kurt Heinlein founded Funckenhausen Vineyards in the San Rafael appellation of South Mendoza. The region is located in the foothills of the Andes mountains near the banks of the Diamante river where they grow distinctive Malbec, Syrah, Cabernet Sauvignon and Bonarda.

Kurt Heinlein and his grandson Alejandro Leirado Heinlein chose to bottle their Malbec blend and Rosé in a unique **1.0 liter bottle** so there would always be plenty available at gatherings with friends and family. "Because to share you need more than 750ml" is aptly printed on the front of each and every bottle.



SOUTH MENDOZA WINES

Dry Rosé 1.0 Liter

(75% Malbec, 20% Cabernet Sauvignon, 5% Cabernet Franc)

Malbec Blend 1.0 Liter

(50% Malbec, 35% Bonarda and 15% Syrah)

Cabernet Sauvignon 1.0 Liter

(50% Malbec, 35% Bonarda and 15% Syrah)



BODEGA ANIELLO

“Our goal is to create wines with character and personality that reflect the qualities of Patagonia, the southernmost growing site of Argentina.”

Patagonia, Argentina

Geographically dynamic, Argentina's cool-climate Patagonia region is a combination of jagged mountains, plateaus, snow, rivers, plains and sea. The eastern bank of the upper Río Negro region is carpeted by sandy, loamy soils. The constant breezes and low relative humidity help keep the Aniello vineyards pest-free. The resulting wines are considered more elegant and refined than many of the more common, warm-weather wines from the Mendoza area.



UPPER RIO NEGRO, PATAGONIA

- “SOIL” Blanco de Pinot Noir
- “Riverside 006” Chardonnay
- “Riverside 006” Pinot Noir
- “Riverside 006” Malbec



ARGENTINA

Global Vineyard Importers

RICARDO SANTOS

Mendoza, Argentina

"There is a select group of Malbecs that do Argentina proud, Ricardo Santos Malbec is one of them." -*Wine Enthusiast*

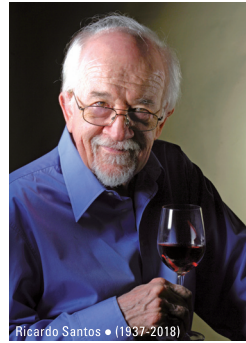


RICARDO SANTOS OF MENDOZA

- Semillon
- Cabernet Sauvignon
- Malbec
- Gran Reserva Malbec

The late Ricardo Santos demonstrated a life-long commitment to the Argentine wine tradition, particularly in regards to country's great varietal, Malbec. As the former owner of the Norton Winery, Ricardo renounced a career in architecture to pursue his passion for winemaking with the belief that

Argentina could produce wines equal to the best in the world. In 1971 he was the first winemaker from Argentina to export



Ricardo Santos • (1937-2018)

Malbec to the U.S. market. Mr. Santos is survived by his wife Estela and his two sons, Patricio (winemaker) and Pedro, who will carry on the Santos winemaking tradition.

TERCOS

Tercos Malbec: Gold Medalist & Best of Varietal
-New World International Wine Competition



Tercos is owned by brothers Pedro and Patricio Santos, (sons of the pioneering Argentine winemaker Ricardo Santos). Patricio is the winemaker while Pedro heads up the winery's marketing and sales efforts. The name of the wine, which means "stubborn" in Spanish, underscores the tenacious,

burro-like commitment to quality that the Santos brothers possess.

TRADITIONAL WINES OF ARGENTINA

- | | |
|--------------|--------------------|
| • Torrontés | Salta, Argentina |
| • Bonarda | Mendoza, Argentina |
| • Sangiovese | Mendoza, Argentina |
| • Malbec | Mendoza, Argentina |

Marichal 2014 Premium Varietal Tannat 90 points "Fresh dark cherry and plum, hint of tobacco leaf, soft tannins and rich flavors. Very well-made." -International Wine Review

MARICHAL

Canalones, Uruguay



Marichal is headed by winemakers Juan Andrés and Alejandro Marichal. They are a family-owned winery in Uruguay that was originally established in 1938 and they are now into their third and fourth generation of family winemaking. Uruguay has a strong history with the Tannat varietal, first planted by Basque

immigrants. The Marichal vineyards are located at an ideal latitude in the department, or province, of Canelones (15 miles north of Uruguay's capitol, Montevideo) where the warm weather, cool Atlantic breezes and deep clay soil allow old varieties like Tannat to thrive and achieve unique character.

MARICHAL PREMIUM VARIETALS

- Tannat Premium Varietal Canalones, Uruguay
- Merlot Premium Varietal Canalones, Uruguay

MARICHAL RESERVE COLLECTION

- Reserve Collection Pinot Noir / Tannat (70% Pinot Noir, 30% Tannat) Canalones, Uruguay
- Reserve Collection Tannat Canalones, Uruguay

MARICHAL GRAND RESERVE

- Grand Reserve Tannat "A" Canalones, Uruguay



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URUGUAY



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