

## Snapshot of Wineries Imported by Global Vineyard Importers

|   | Aniello   | Albamar                                 | Apaltagua  | Domus Aurea & Penalolen | Gillmore  | Maquis  | Calcu  | Ricardo Santos & Tercos                           | Marichal                | Funckenhausen                                |
|---|---|---|--|-------------------------|---|---|--|---|-------------------------|--|
| <b>Owner</b>                              | De Angelis Family   | Martin Weinstein                        | Tutunjian Family                                       | Ricardo & Isabella Pena | Andres Sanchez, Daniella Gillmore, & Francisco Gillmore | Ricardo Rivadenaira Family                    | Ricardo Rivadenaira Family   | Patricio & Pedro Santos                           | Marichal Family         | Heinlein Family                              |
| <b>Winemaker</b>                          | Eugenia Herrera   | Ximena Klein                            | Carolina Franca  | Jean-Pascal Lacaze      | Andres Sanchez  | Ricardo Rivadenaira                           | Rodrigo Romero   | Patricio Santos                                   | Juan Andres Marichal    | Jimena Lopez                                 |
| <b>Winery Appellation</b>                 | Patagonia   | Casablanca Valley                       | Colchagua Valley                                       | Maipo Valley            | Maule Valley Chile                                      | Colchagua Valley                              | Colchagua Valley   | Mendoza   | Canalones, Uruguay      | South Mendoza (San Rafael)                   |
| <b>Principal Varietals</b>                | Blanco de Pinot Noir, Trousseau, Malbec, Pinot Noir, Chardonnay | Chardonnay, Pinot Noir, Sauvignon Blanc | Pinot Noir, Carmenerne, Cabernet Sauvignon, Chardonnay | Bordeaux Varietals      | Red blends, Carignan, Cabernet Franc                    | Carmenere, Cabernet Sauvignon, Cabernet Franc | Sauvignon Blanc, Rose, Carmenere, Cabernet Franc, Cabernet Sauvignon | Malbec, Semillion, Torrontes, Bonarda, Sangiovese | Tannat, Sauvignon Blanc | Rose, Malbec, Cabernet Sauvignon, Chardonnay |
| <b>Sustainable/Organic</b>                | Sustainable   | Sustainable                             | Sustainable Certified                                  | Sustainable             | Sustainable   | Sustainable Certified; most organic           | Sustainable Certified; most organic                                  | Santos: Organic<br>Tercos: Sustainable            | Sustainable             | Sustainable                                  |
| <b>Total Production (12-bottle cases)</b> | 85,000  | 225,000                                 | 275,000  | 10,000                  | 3,000   | 40,000  | 42,000   | 25,500  | 10,000                  | 17,000                                       |
| <b>Wild Yeast</b>                         | Wild  | Cultured                                | Cultured   | Wild & Cultured         | Wild  | Cultured                                      | Cultured   | Wild & Cultured                                   | Wild                    | Cultured                                     |
| <b>Vegan</b>                              | No  | Yes                                     | No   | Yes                     | No  | Yes   | Yes  | Yes   | Yes                     | Yes  |



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